



ARI VIRTANEN

CV



# PERSONAL INFORMATION

Born: 23.10.1966  
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# CAREER SUMMARY

2022 -present	<b>Boardman</b> Partner
2021 -present	<b>Granarium Executive Search</b> Managing Partner
2019 -2021	<b>IMS Talent</b> Partner
2016 - 2019	<b>Ensto</b> President and CEO
2011 - 2016	<b>KONE</b> SVP, Access Control and Integrated Solutions
2008 -2011	<b>Elektrobit</b> EVP, Wireless Solutions (which is currently Bittium)
2005 - 2008	<b>Nokia Multimedia</b> VP, Convergence Products
1989 - 2005	<b>Nokia Networks</b> (also Telenokia) Vice President, System Technologies 2004 Vice President and Director, Network Platforms 2000 Vice President & General Manager, Mobile Packet Core 1999 Promoted to Vice President, MSC&HLR Product Line 1997 Promoted to Department Manager 1993 Promoted to Group Manager 1991 Nominated as SW Designer (GSM Charging) 1990 Joined Nokia in March 1989 as a trainee

# EDUCATION AND QUALIFICATIONS

2014 ->	Aalto University, PhD studies “Transformation of a technology company”
1985 -1990	Tampere University of Technology Master of Science in Technology Major subject: Computer Science Minor subjects: Industrial Economy, Computer Control Graduated with honors
1983-1985	Senior Secondary School, Tampereen Lyseon Lukio Attained grade of Laudatory in six exams of six
Languages	Finnish - native, English - fluent, Swedish - good
Key skills	Strategic Leadership Business Management & Business Transformation Innovation and Technology Management Digitalization and Ecosystems
Training	Big amount of leadership, management and technology training, including “Panorama” and “Networker” at Nokia, provided e.g. by IMD and INSEAD.
Military service	Second lieutenant Primus of RUK (Reserve Officer School) course 186
Hobbies	Running, fitness training, archipelago & outdoors, reading, PhD studies

## CURRENT POSITIONS OF TRUST

- ⊗ Lännen MCE Oy, Member of the Board of Directors
- ⊗ SAXO Oy, Member of the Board of Directors
- ⊗ Elpac Oy, Member of the Board of Directors
- ⊗ The Warming Surfaces Company, Member of the Board of Directors
- ⊗ Advisor in some IT start-ups, scale-ups and funds

## EARLIER POSITIONS OF TRUST

- ⊗ Enfo Oyj, Vice Chairman of the Board of Directors
- ⊗ Helvar Oy, Member of the Board of Directors
- ⊗ Mirasys Oy, Member of the Board of Directors
- ⊗ a4ESSOR, Alliance for European Secure Software Radio, Board Member
- ⊗ FIMECC (Value Creation Steering Team), Member of the Board
- ⊗ Tekes (Organizing for Digitalization), Steering Team Chairman
- ⊗ FinPro (Industrial Internet/Capitalize your Knowledge) steering team member

## INTERNATIONAL EXPERIENCES

- ⊗ Located in Palo Alto, California, USA, from 2001 to 2003
- ⊗ Global customers, partners and own teams in all positions
- ⊗ More than 100 keynotes in international conferences

## SUMMARY

- ⊗ In-depth understanding of **Owners-Board-Executive Management collaboration** based on own Board memberships and CEO/other executive positions.
  - ⊗ **Strategy Creation**, e.g. Ensto's "Better life with electricity". Capability to turn strategy into actionable and measurable actions, and follow-up together with the Board.
  - ⊗ **P/L experience**: 270 MEur (and 1600 people) as CEO, 800 MEur as Business Unit head.
  - ⊗ **Leading mainstream business**: growing Nokia's Mobile Switching business from 150 MEur to 800 MEur.
  - ⊗ **Establishing new growth business**: e.g. creation of Kone's "Intelligent People Flow" solution concept and business. Leading Nokia's Linux community activities.
  - ⊗ **Turnarounds**: e.g. Elektrobit's SW business profitability improvement through fundamental portfolio arrangements and restructuring.
  - ⊗ **Technology management**: e.g. leading Nokia Networks' technology organization (154 MEur budget, 700 people).
  - ⊗ **Offering portfolio development and roadmapping according to the customer needs** in many positions and roles.
  - ⊗ **Acquisitions**: business responsible for numerous acquisitions from 10 MEur to 421 MUSD.
- Leading one of the biggest multisite **SW program** ever done in the world (Nokia's DX 200 mobile switching center).
- ⊗ **Passion for company culture, values and behaviors.**
  - ⊗ **Building strong and multicultural teams.**
  - ⊗ **Leading from the front or from the middle of the team, depending on what is needed.**

## CONTACT

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